

Business Development Manager (Maternity Contract)

Toowoomba Wellcamp Airport enables the people and economies of Toowoomba and the Darling Downs with passenger and cargo air services and world class aviation infrastructure. As an economic and social catalyst, we are proud of the positive change which we are driving for our region and communities.

Toowoomba Wellcamp Airport is looking for an experienced Business Development Manager to provide support around passenger business development and non-aviation revenue development for the airport while the current BDM takes some much-deserved time to welcome her new child.

This is an opportunity to prove yourself in a fast-growing family owned infrastructure and property development business, and could potentially lead to a full time role for the right candidate.

We are seeking candidates with

- A total commitment to safety and compliance
- A personal commitment to integrity, honesty, excellence and the courage to raise tough issues and provide an independent point of view.
- Demonstrated ability to drive business development and sales.
- Strong understanding of corporate and leisure travel segments.
- Ability to strongly represent the business as a speaker, or interpersonally, at all levels.
- Excellent customer service skills, including problem solving and complaint resolution experience.
- Travel industry or aviation industry commercial experience highly regarded.
- Marketing (both digital and traditional) and social media skills and experience.
- Community liaison experience.

The role will involve

- Supporting airline business growth at Wellcamp Airport through liaising between airlines, events, tourism operator, businesses and the travel industry.
- Organising and supporting business development events in capital cities and in Toowoomba.
- Some interstate and overnight travel.
- Complaint management and support the operations team in managing disruptions.

- Compilation of business performance statistics.
- Support and guide marketing activities
- Community liaison activities.
- Organise airport attendance at trade shows etc.
- Pursue non-aviation revenue opportunities

Our Region

Australia's second largest inland city, Toowoomba is a picturesque and vibrant community perched on the Great Dividing Range, west of Brisbane. Toowoomba was recently identified as one of the up and coming regions in Australia. Offering a unique opportunity to pursue a professional career, in market leading and progressive businesses which are changing the face of Australian regional economics, whilst offering families an enviable lifestyle, affordable housing and outstanding schooling options.

About Us

Toowoomba Wellcamp Airport is a world class aviation facility located at Toowoomba, west of Brisbane. Representing a spirit of audacity and excellence, Toowoomba Wellcamp Airport is creating an exciting, opportunity filled future, with new possibilities and connections for the people of Queensland.

If you have the attributes we're looking for, we encourage you to apply today to join our steadily expanding company. In return we are offering a competitive remuneration package and much more as our company acknowledges that staff are one of our most important assets.

Suitable applicants will be subject to the Wellcamp Airports Recruitment Process including psychometric testing, employment reference checks, and a medical including drug and alcohol screen etc.

To be eligible to apply for this position you must have the right to work in Australia and be able/ willing to undergo a security check to obtain an ASIC Card.

If you would like to be considered for this role please submit your resume to HR@wagnerco.com.au